





67 DECISIONS

Planning ahead for all the right reasons

A DIFFICULT QUESTION

If there had been a death in your family yesterday... what would you be doing today?



67 DECISIONS



Within hours, you'll face decisions... at a time when shock and grief blur judgment and cause emotional overspending.

67 DECISIONS



Many of these decisions must be made within a few hours:

What type of service do you want?

What type of casket?

How do you want to be dressed?

How will the funeral be paid for?

What type of burial do you want?

What should be included in the

obituary?

Was there insurance, veteran's

benefits?

Who should read the eulogy, etc?



Notify Immediately

- 1. The doctor or doctors
- 2. The funeral director
- 3. The cemetery
- 4. Relatives
- 5. Friends
- 6. Deceased's employer
- 7. Employers of relatives missing work
- 8. Insurance agents (life, health, etc.)
- 9. Attorney & accountant
- 10. Clergy and place of worship

Decide & Arrange Immediately

- 11. Select funeral director*
- 12. Select cemetery*
- 13. Purchase burial property*
- 14. Select the casket*
- 15. Select the vault*
- 16. Select the memorial*
- 17. Decide location of service
- 18. Select clergy/person you'd like to officiate
- 19. Provide information for eulogy
- 20. Select flowers
- 21. Arrange for music & visitation
- 22. Arrange type of service (military, etc.)
- 23. Provide obituary to newspaper
- 24. Answer calls, messages, & letters
- 25. Get addresses for thank you cards
- 26. Meet with funeral director
- 27. Check and sign burial permit
- 28. Arrange for special memorial services
- 29. Check the will for special wishes
- 30. Order death certificate
- 31. Look after house, children and pets

Secure Vital Statistics

All of this information is required for the Death Certificate issued by the Board of Health.

- 32. Name, home address & telephone
- 33. How long in state
- 34. Business name, address, phone
- 35. Occupation and title
- 36. Social Security Number
- 37. Veteran's Serial Number
- 38. Date of birth
- 39. Place of birth
- 40. U.S. citizenship
- 41. Father's name
- 42. Father's birthplace



- 43. Mother's maiden name
- 44. Mother's birthplace
- 45. Religious name (if any)

Collect Documents

All of this information is required to establish rights for insurance, pension, Social Security, etc.

- 46. Funeral certificate
- 47. Deed to burial property
- 48. Will
- 49. Birth Certificate or legal proof age
- 50. Social Security card or number
- 51. Marriage license
- 52. Citizenship papers
- 53. Insurance policies
- 54. Bank books
- 55. Deeds to property
- 56. Bill of sale of car
- 57. Tax returns, receipts, checks
- 58. Veteran's discharge certificate
- 59. Disability & pension claims

Pay the Following

- 60. Funeral home services*
- 61. Casket*
- 62. Burial plot, mausoleum or niche*
- 63. Vault*
- 64. Opening and closing*
- 65. Clergy
- 66. Place of worship
- 67. Transportation

67 DECISIONS

Typically, most of these decisions will have to be made by our loved ones within 48 hours of your death.

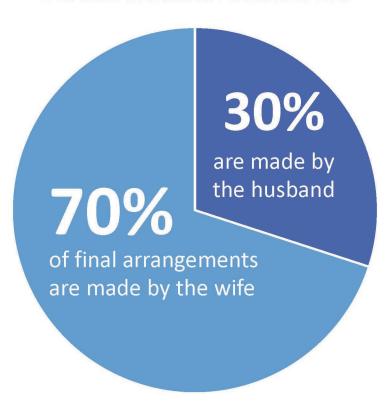


Planning Ahead for All the Right Reasons

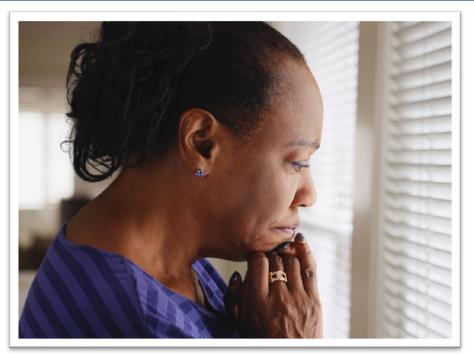
^{*}These items can be taken care of in advance of need.

FACING THIS BURDEN ALONE

FINAL ARRANGEMENTS



Source: The System University Version 2.19.12 International Cemetery, Cremation & Funeral Association (ICCFA)



A Disturbing Fact
She has no idea what he
would have wanted



A BETTER WAY

National Trend: More People are Pre-Arranging



More than 80% of Americans believe planning in advance is a good idea.

More than 85% of children want their parents to plan in advance.

Source: The System University Version 2.19.12 International Cemetery, Cremation & Funeral Association (ICCFA)



4 REASONS TO PRE-ARRANGE

1

Removes Burden From The Loved One



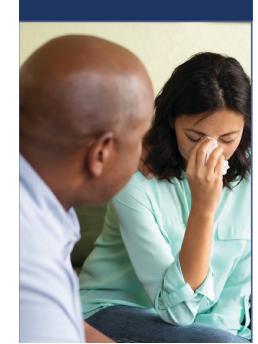
Eliminates Emotional Overspending



Guarantees Today's
Price Forever

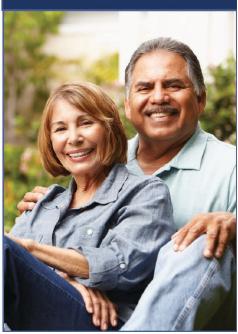


Peace of Mind









CEMETERY OPTIONS

Below Ground



Above Ground



THE PREFERRED CHOICE THROUGHOUT THE AGES

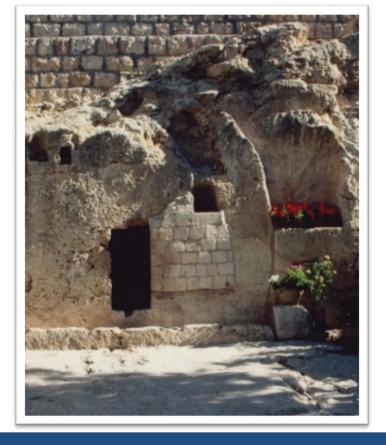
Egyptian Pyramids



The Taj Mahal

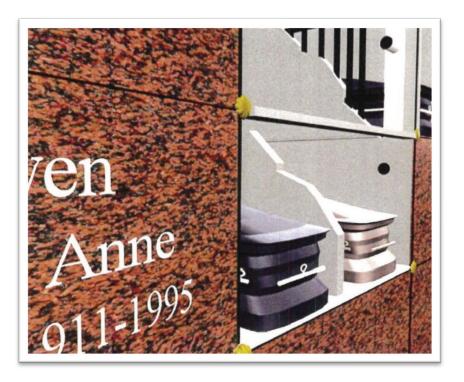


Christ's Tomb

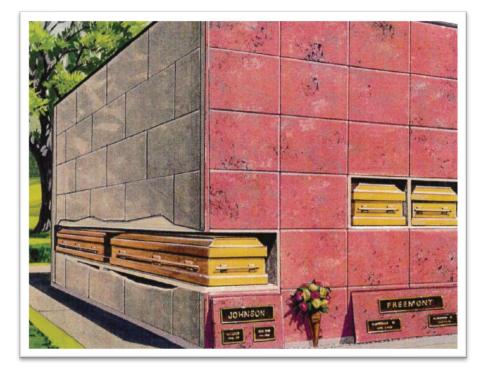


COMMUNITY MAUSOLEUM

Ventilation and Steel Reinforcement



True Companion and Side by Side



ADVANTAGES OF MAUSOLEUMS

Clean and Dry





Avoids Contact with the Earth

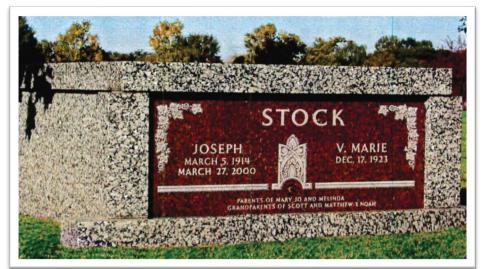


Avoids Contact with Comfortable Visits





PRIVATE MAUSOLEUMS







ABOVE-GROUND CREMATION OPTIONS



Granite bench with space for up to 8 cremated remains



Niches blended in the landscape alongside a running brook





Columbarium with granite and glass-front niches for cremated remains

SELECTING A CREMATION PROVIDER



Peace of Mind When Pre-Planning for Cremation

When considering cremation, look to preplan with a Cremation With Confidence provider. They adhere to a system of checks and balances to ensure that your loved one is treated with the utmost respect and dignity and that the remains returned to you are, indeed, those of your loved one.

Woodlawn is proud to be a certified Cremation With Confidence Provider, the only one designated as so, within this area.

AFFORDABLE OPTIONS

Another benefit of planning ahead of is that there is often a savings derived when purchasing burial space before need.

Some cemeteries offer affordable monthly in-house payment plans that can be paid over time, before need, sparing financial burden on loved ones left behind.

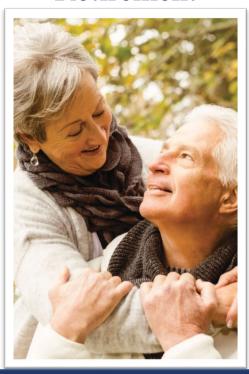


PLANNING IS A PART OF LIFE

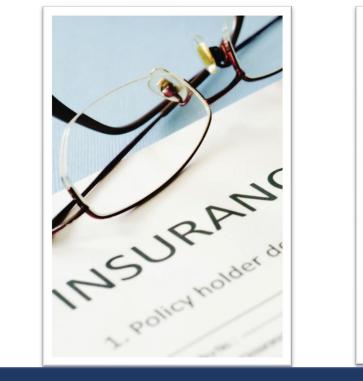
Weddings



Retirement



Theft Insurance



Fire Insurance



WHY NOT PLAN FOR THE INEVITABLE?



NOT A QUESTION OF IF...

IT'S ONLY A QUESTION OF WHEN

Alone



- Emotional overspending
- Uncertainty
- Creates confusion
- Payment in full

Together



- Wishes known
- Freezes the price forever
- Removes burden
- Peace of mind

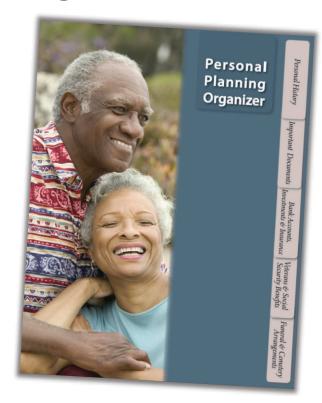


WHO CAN YOU HELP?

Everyone can benefit by having their own copy of our Personal Planning Organizer.

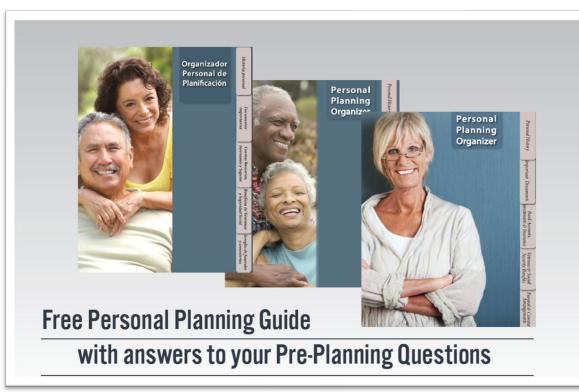
WHO DO YOU KNOW?

- Relatives
- Friends
- Neighbors
- Co-Workers
- Church Members
- Club Members



PERSONAL PLANNING GUIDES

Everyone can benefit by having their own copy of our Personal Planning Organizer.



Personal Planning Organizers are available in three versions:

- 1. For couples
- 2. For singles
- 3. And, in Spanish

LIVING WILL KIT



When families ask us how they can prepare during these unprecedented times, our first response is to talk about our free Living Will Kit. This contains all the information you need to help you understand and complete a Living Will, along with details about other health care advance directives.



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